

Today's Agenda & Goals

- Welcome & Introductions
- Overview of TA and support from:
 - Crowley Webb (Shannon Vogel)
 - ARCHANGELS (Sarah Stephens Winnay)
 - Catch-a-Fire (Amber Slichta)
 - Creative problem solving (Teresa Lawrence)
- Team report outs & brainstorming with experts & peers (90 minutes+)
- Wrap up & next steps

Support for Exhale marketing, outreach & effective caregiver messaging

Crowley Webb

- Review & discuss teams' Exhale marketing methods, strategies, partnerships & infrastructure
- Audit of current marketing materials
- Marketing/materials consultation (up to 10 hours of TA per team)
- Marketing Outreach Tool Kit will be developed, shared in March

ARCHANGELS

- Review teams' caregiver engagement approach and messaging (how to get caregivers to self-identify? see respite as relevant?)
- Using CII outreach & information to engage caregivers (leveraging the CII beyond evaluation)
- Messaging/communications to increase CII response

Next Steps with Crowley Webb and ARCHANGELS

After today's Learning Community session

- Experts review team materials; meet to discuss team strategies, materials and messaging with caregivers.
 - Feedback & follow-up with teams will be coordinated
- Mid February, teams meet with Crowley Webb and ARCHANGELS (together) by Zoom to discuss combined feedback & recommendations for Exhale marketing, outreach, communications
 - Feedback & recommendations follow-up plan developed for each team
- Plus, ARCHANGELS recommendations for using CII & caregiver engagement
- Plus, Crowley Webb available for marketing consultation contact Shannon Vogel to discuss needs and scheduling

Questions for Exhale Teams

Exhale Teams will address these questions:

- 1. What are your primary goals? (for caregiver recruitment/engagement, marketing and outreach)
- 2. How are you currently recruiting caregivers to your respite program?
 - a. What are your key message(s) include what are the primary benefits of your program?
 - b. What communications channels using physical, digital, key relationships? social media? paid advertising?
 - c. Frequency how often is your message getting in front of caregivers?
- 3. What are you doing to obtain referrals from partner agencies or others in your community?
- 4. Reflecting on all the above, what is working and what is not working?
- 5. What have been your biggest challenges with caregiver recruitment or engagement?
- 6. Reflecting on your strategy & capacity, where do you feel confident and where do you need help?
 - a. What are your immediate needs related to marketing and recruitment?